Press release

The first hybrid trucks delivered by Renault Trucks to Norbert Dentressangle will soon be on the road

Lyon, 14 June 2011 - Yesterday, François Bertreau, Chairman of the Board for Norbert Dentressangle, was presented with the keys to the company's first hybrid Renault Premium Distribution Hybrys Tech vehicle by Stefano Chmielewski, CEO of Renault Trucks.

By combining an internal combustion engine and an electric motor, hybrid trucks are able to significantly reduce fuel consumption (by as much as 20%) and are quieter than their internal combustion engine equivalents, since the electric motor is used to power them from 0 to around 20 km an hour. Alternative energies will be playing an increasingly important role in the road haulage sector over the next few years. Renault Trucks has been preparing for this development for several years and currently offers its customers a wide range of Clean Tech vehicles (electric, hybrid or CNG).

Norbert Dentressangle, which operates Europe's largest HGV fleet and is the sector's brand leader, has been committed to reducing the impact trucks have on the environment for many years. This commitment is based on the conviction that trucks still are - and will long remain - the most efficient way of carrying goods. This is because 80% of those goods are carried for distances of less than 200 km, which are less suitable for using alternative means of transport.

With the delivery of these first hybrid vehicles from its long-standing supplier, Renault Trucks, Norbert Dentressangle is embarking on a phase of testing technologies that offer an alternative to all-Diesel. These 19t Premium Distribution Hybrys Tech 4x2, 310 hp vehicles, to be used for urban and peri-urban distribution assignments, will be operated in Lyon and Paris. The Carrefour Group, which will have the good fortune to operate the vehicle in Paris, is depending on this technology to reduce its logistic chain's environmental impact. A third Renault Trucks hybrid vehicle is due to come into service this autumn in the UK.

François Bertreau stated: "The delivery of this first Renault Trucks hybrid vehicle to Norbert Dentressangle has grown from the fruitful partnership we have established with the Renault Trucks teams for more than 30 years, and is a further demonstration of our commitment to reducing greenhouse gas emissions. The ambitious approach to preserving the environment we have been pursuing since 2003, as defined by partnership with the ADEME which was renewed in December 2009, has already allowed us to make some significant progress. With 85% of our fleet complying with the Euro IV and Euro V standards, we are now operating Europe's cleanest and most modern fleet on behalf of our customers, for whom reducing their carbon footprint has also become an aim."
Stefano Chmielewski added: "Road transport is undergoing a revolution. And Renault Trucks is playing a major role in these changes. Not only by offering its customers Diesel vehicles with low fuel consumption, but also by offering them - for several years now - vehicles running on alternative energies. After two years of being tested by customers under actual operating conditions, Renault Trucks is now in full command of this technology. The delivery of these two vehicles using hybrid technology to a customer like Norbert Dentressangle clearly demonstrates that the various players in the road haulage industry are making progress together towards a sustainable goods transport system."

About Norbert Dentressangle:
Norbert Dentressangle, a major player in Transport, Logistics and Freight Forwarding, will generate a pro forma turnover of €3.6 billion as a result of taking over TDG. The Group develops high added value solutions in its three activities on the European, American and Asian continents and makes sustainable development a core aspect of its operations. With a total workforce of 33,000, it is established in 20 countries and generates 44% of its turnover outside France. Norbert Dentressangle, which is quoted in the CACMid100 index, is chaired by François Bertreau.

Euronext Paris, category B. Code GND - Isin FR0000052870

About Renault Trucks
Driven by the enthusiasm, experience and determination of its over 14,000 strong workforce, as well as an activity covering more than 100 countries and 1,500 sales and service outlets, Renault Trucks is one of the world's leading commercial vehicle manufacturers. A designer, manufacturer and distributor of light commercial and heavy goods vehicles, Renault Trucks offers a fully comprehensive range of vehicles (from 2.7 to 60T) and services. Renault Trucks offers models perfectly adapted to its customers' wide range of activities: Delivery, Distribution, Construction, Long Haul, specialised and military applications. It is constantly demonstrating its commitment to put the prestige back into road haulage, both for its customers and for its drivers. For road haulage is a noble profession, without which society would collapse.

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