



COMMUNIQUÉ DE PRESSE

AVRIL 2019

THE RTEC AFTER-SALES CHALLENGE – 86 COUNTRIES COMPETING

The third edition of the Renault Trucks RTEC after-sales competition has started. Since January, 1,642 teams from 86 countries have been facing each other in written tests in the hope of gaining a place in the final. The 24 best teams will then take part in the grand finale to be held in Lyon on 19 June. The RTEC attracts the best international professionals of the Renault Trucks distribution and repair network.

The third edition of the RTEC – the after-sales competition organised for the Renault Trucks international distribution and repair network – has started.

1,642 teams totalling 6,134 participants from 86 countries signed up for the pre-selection phase to compete for the title of the "Renault Trucks Best after-sales team". New countries have joined the competition this year, including Cuba, Chile and Indonesia.

The RTEC is a challenge that combines written and practical tests, highlighting the skills of the best after-sales professionals of the Renault Trucks network worldwide. This competition is also an opportunity to showcase a number of values:

- **The commitment** to the brand shown by participants worldwide.
- **Teamwork** - Renault Trucks promotes collective work and solidarity.
- **Skills development** - RTEC aims to test and improve the knowledge of technicians via written technical questions.
- **Recognition for technicians**, who play a daily role in satisfying customers and improving our brand image.

The RTEC comprises three rounds:

- Two written rounds, during which all the Renault Trucks network teams entering the competition need to answer two series of thirty-five questions designed to validate and develop their technical skills, knowledge of Renault Trucks tools and procedures, as well as customer relations management.
- An international final to be held in Lyon on 19 June, during which practical tests in real conditions will decide between the 24 best teams.

The best team will then be awarded the title of "Renault Trucks Best after-sales team".

About Renault Trucks

Building on the legacy of more than a century of French truck know-how, Renault Trucks supplies transport professionals with a wide range of services and vehicles (from 2.8 to 120 T) adapted to local and regional distribution, construction and long distance activities. Renault Trucks vehicles are sturdy and reliable with low fuel consumption that enables them to deliver greater productivity and control operating costs. Renault Trucks is distributing and servicing its trucks via a dealership network comprising over 1,500 service points. The design and assembly of Renault Trucks vehicles, as well as the production of most components, is carried out in France. renault-trucks.com

Renault Trucks is part of the Volvo Group, one of the world's leading manufacturers of trucks, buses, construction equipment and marine and industrial engines. The Group also provides complete solutions for financing and service. The Volvo Group, which employs about 105,000 people, has production facilities in 18 countries and sells its products in more than 190 markets. In 2018 the Volvo Group's net sales amounted to about SEK 391 billion (EUR 38 billion). The Volvo Group is a publicly-held company headquartered in Gothenburg, Sweden. Volvo shares are listed on Nasdaq Stockholm.

*Road to Excellence Championship

For all further information:
www.renault-trucks.com/presse

Séveryne Molard
Tel. +33 (0)4 81 93 09 52
severyne.molard@renault-trucks.com
